Yunus Social Business (YSB) is recruiting for 1 position, starting in February 2016.

Yunus Social Business (YSB) is a social business accelerator, focusing on incubating and financing social businesses globally. A social business is a new kind of company that combines the strengths of both the social development and the business world. It is created with the sole purpose to solve a social problem – like NGOs – but to do so in a financially sustainable way – like businesses.

YSB was co-founded by Nobel Peace Laureate Muhammad Yunus, founder of the microfinance organization Grameen Bank, as well as a variety of social businesses in Bangladesh and worldwide. A social business ourselves, we report directly to Professor Yunus, and we are part of the Grameen network of over 40 social businesses and more than 50,000 employees.

We at YSB are currently a global team of 40 people with experience in entrepreneurship, consulting, venture capital, business incubation, finance and international development. YSB further has a large pool of expert volunteer consultants that contribute to its global and local operations.

Our main office is in Frankfurt, Germany and we have an on-the-ground presence through our local country teams in Albania, Brazil, Colombia, Haiti, India, Uganda and Tunisia.

Our core business is the incubation and financing of social businesses in the following manner:

- We design and implement incubation and/or accelerator programs in our local countries to search for, coach and mentor entrepreneurs to create strong, investment-ready social businesses
- We also serve as a financing vehicle for the most promising social businesses in a defined geographic area (country, region or city), using a methodology similar to those used in the venture capital space
- We further provide on-going advice and support post-investment, including a peer-to-peer exchange with other social business entrepreneurs

YSB was launched in Tunisia in 2013 and started its operations in 2014 with the launch of the first Business accelerator in Tunisia and is now scaling up its activities in the view of running a second edition of Accelerator program in 2015.

Check out the YSB Tunisia Facebook page to get a sense of our activities on the ground: https://www.facebook.com/ysbtunisia
Main responsibilities of the Volunteer Social Business Investment Analyst

YSB Tunisia is looking for a dynamic and self-motivated team member with strong financial and organisational skills to join its small, entrepreneurial team.

The Volunteer Social Business Investment Analyst will be based in Tunis. Reporting to and in coordination with the Head of Investments and Acceleration.

His/her responsibilities include, but will not be limited to:

Support of the Social Businesses participating in the YSB Tunisia Accelerator
  o Development of their business models and plans, development of financial modelling (including financial modelling in Excel);
  o Coaching of selected entrepreneurs, market research and competition analysis

Support of the investment process
  o Management of the due diligence process with the entrepreneur;
  o Preparation of investment memos for the Review and Investment Committees;
  o Monitoring and Evaluation of the Social Businesses that have been invested in.

Continuous improvement of Social Business Fund reporting and tracking tools to monitor and evaluation the social as well as financial impact of the initiative

Any other activities dealing with the day-to-day or long-term business continuity and serving the purpose of advancing the Social Business support Tunisia

Qualifications of the candidate:

An ideal candidate should display the following qualities, skills, and experience:

A Bachelor's degree and at least 3 years of progressively responsible experience for
  o Strategy consulting – experience with SMEs is valued
  o Investment Banking, Private Equity, Venture Capital
  o Project Management in the private sector

Numeracy, critical thinking, evidence-based analysis, efficiency and thoroughness, demonstrated by excellent academic qualifications;

Warm, ‘can-do’ and hands-on attitude with a strong team spirit in supporting the entire team, including the following:
  o Ability to work independently in a fast-pace loosely structured environment
  o Ability to adapt quickly as things change
  o Comfortable working with an entrepreneurial and international team
  o Diplomacy, negotiating skills

Excellent oral and written communication skills

An excellent understanding of “social business” and how this is related to other concepts, e.g. social innovation, social entrepreneurship, inclusive business, impact investing...;

Familiarity and comfort with Microsoft Office and Google Apps
Fluency in written and oral French and English. Fluency in Arabic is a plus

If you are interested in this position, please send a CV and cover letter, in English, by email, to the following email address: tunisia@yunussb.com, with subject line “Volunteer Social Business Investment Analyst Tunisia”. If your profile is suitable, we will contact you for an interview within 6 weeks. Please note: Only suitable candidates will be contacted.

We look forward to hearing from you!